## **Quotes on Leadership**

To lead people, walk beside them ... As for the best leaders, the people do not notice their existence. The next best, the people honor and praise. The next, the people fear; and the next, the people hate ... When the best leader's work is done the people say, 'We did it ourselves!'" Lao-tsu

"Great leaders are almost always great simplifiers, who can cut through argument, debate, and doubt to offer a solution everybody can understand." Colin Powell

"You cannot be a leader, and ask other people to follow you, unless you know how to follow, too." Sam Rayburn

"Management is efficiency in climbing the ladder of success; leadership determines whether the ladder is leaning against the right wall." Stephen Covey

"Leadership is not magnetic personality, that can just as well be a glib tongue. It is not "making friends and influencing people", that is flattery. Leadership is lifting a person's vision to higher sights, the raising of a person's performance to a higher standard, the building of a personality beyond its normal limitations." Peter Drucker

"Leadership is the ability to establish standards and manage a creative climate where people are self-motivated toward the mastery of long term constructive goals, in a participatory environment of mutual respect, compatible with personal values." Mike Vance

"Before you are a leader, success is all about growing yourself. When you become a leader, success is all about growing others." Jack Welch

"The key to successful leadership today is influence, not authority." Kenneth H. Blanchard "Leadership is getting someone to do what they don't want to do, to achieve what they want to achieve." Tom Landry

"The very essence of leadership is that you have to have a vision; you can't blow an uncertain trumpet." Theodore Hesburgh